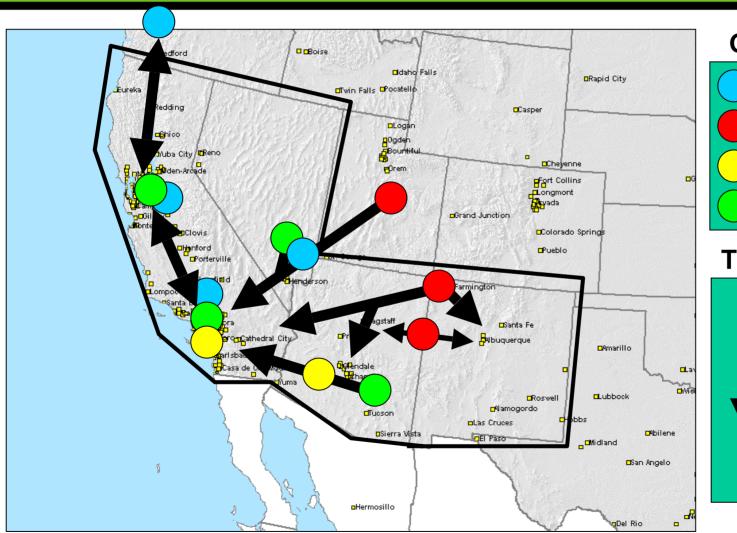


- US Southwest Power Market
- Cost of Electricity from Conventional Sources
- How Solar Power Fits with the Grid
- Cost of Solar Electricity



Southwest Market Overview Generation & Transmission



Generation

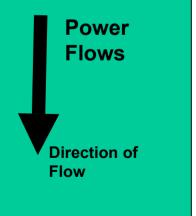
Hydro

Coal

Nuclear

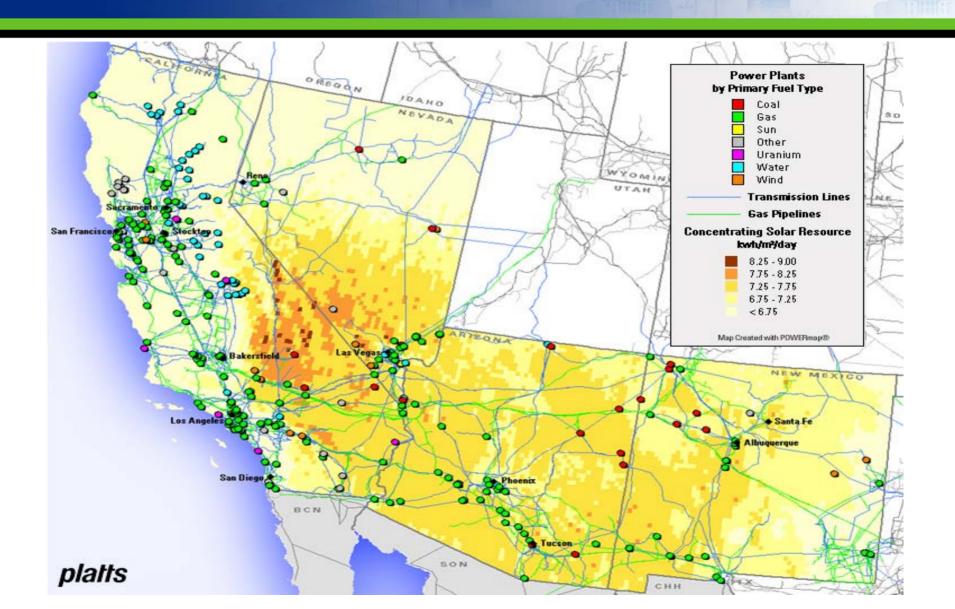
Gas

Transmission



U.S. Department of Energy Energy Efficiency and Renewable Energy

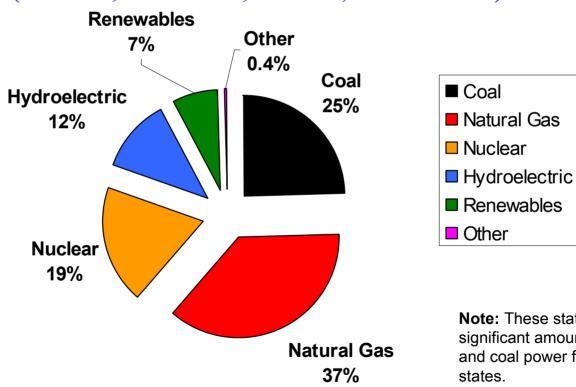
Southwest Market Overview Abundant Solar Resources





Southwestern U.S. Electric Generation

2002 Electric Generation by Primary Energy Source (billion kWh) (Arizona, California, Nevada, New Mexico)



Note: These states also import a significant amount of hydroelectric and coal power from surrounding states

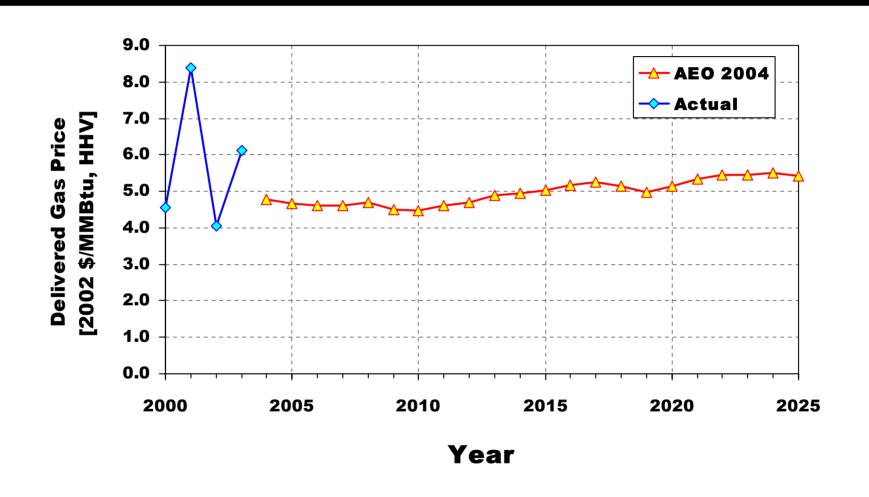


Conventional Sources of Electric Generation

Nuclear	No new nuclear power plants are currently being developed
Hydroelectric	Environmental considerations preclude future development
Coal	Environmental and siting considerations make it very difficult to build coal plants near existing population centers, constrained transmission
Natural Gas	Constrained supply, price volatility and increasing cost

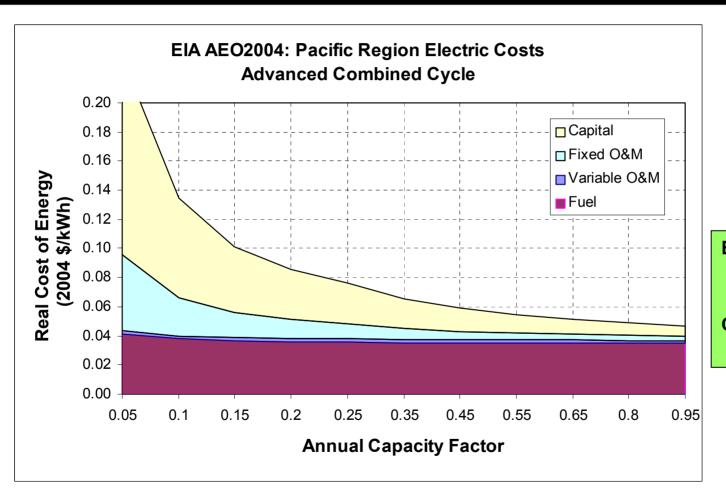


Natural Gas Price Forecast Pacific Region





Advanced Combined-Cycle

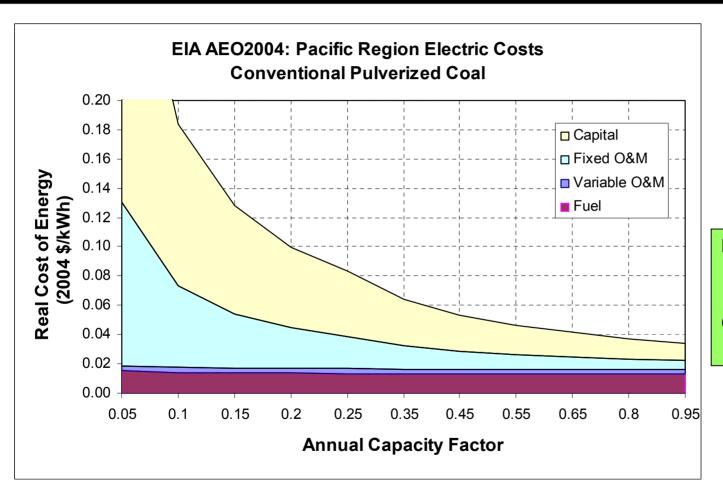


Energy = \$0.037/kWh
Fuel + Variable O&M

Capacity = \$84/kW-yr Capital + Fixed O&M



Conventional Pulverized Coal

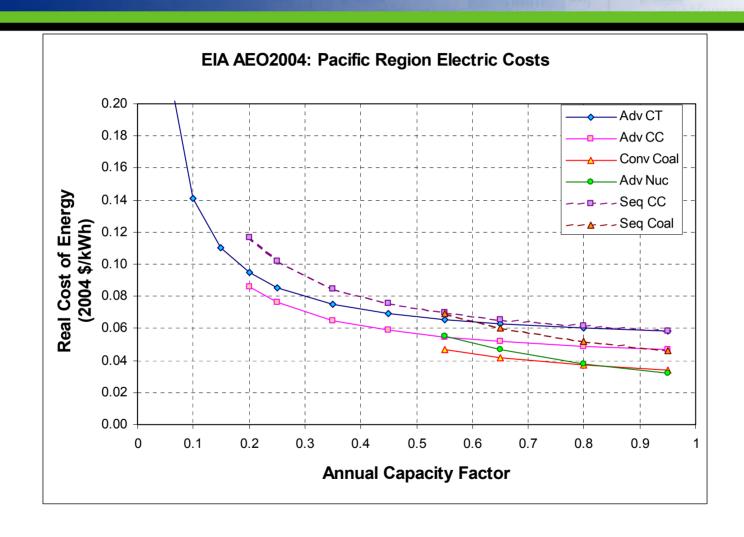


Energy = \$0.017/kWh
Fuel + Variable O&M

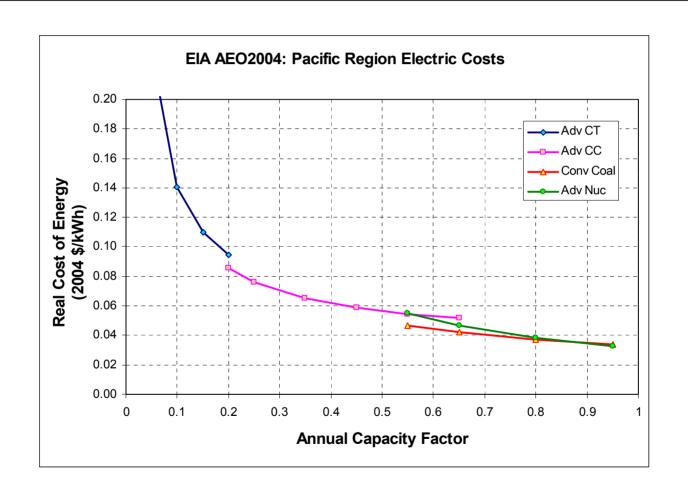
Capacity = \$146/kW-yr
Capital + Fixed O&M



Comparison of Electric Generation Costs

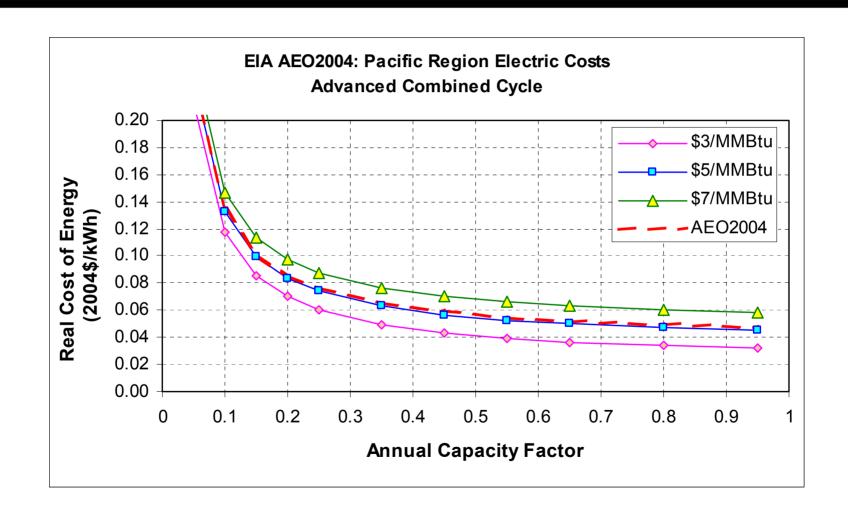


Minimum Cost Generation Source



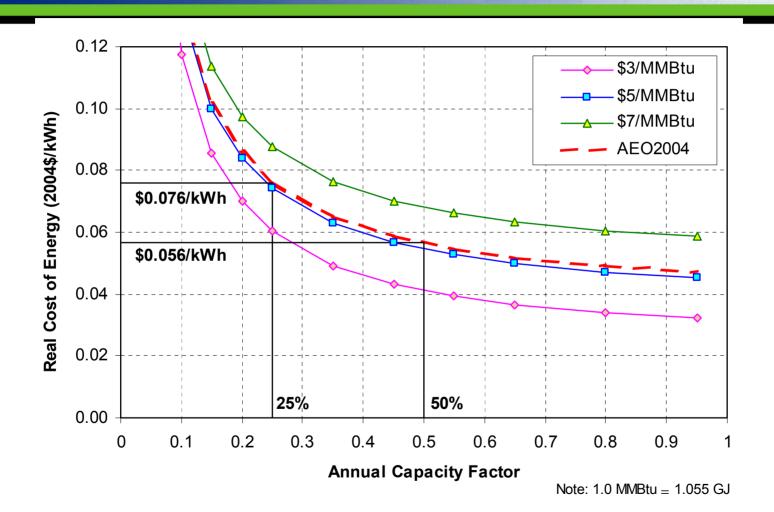


Influence of Natural Gas Price on the Cost of Electricity



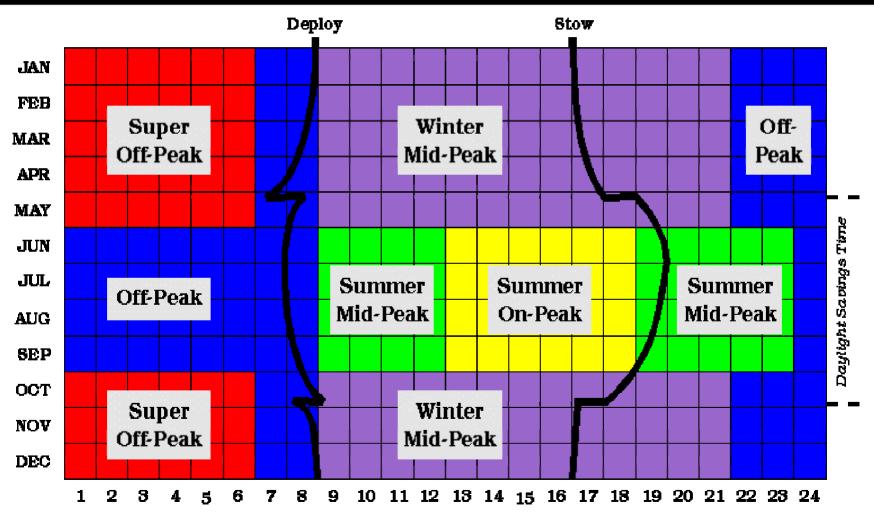
U.S. Department of Energy Energy Efficiency and Renewable Energy

Solar Generation Cost Freedom CAR Majory Targets Freedom CAR Majory Targets



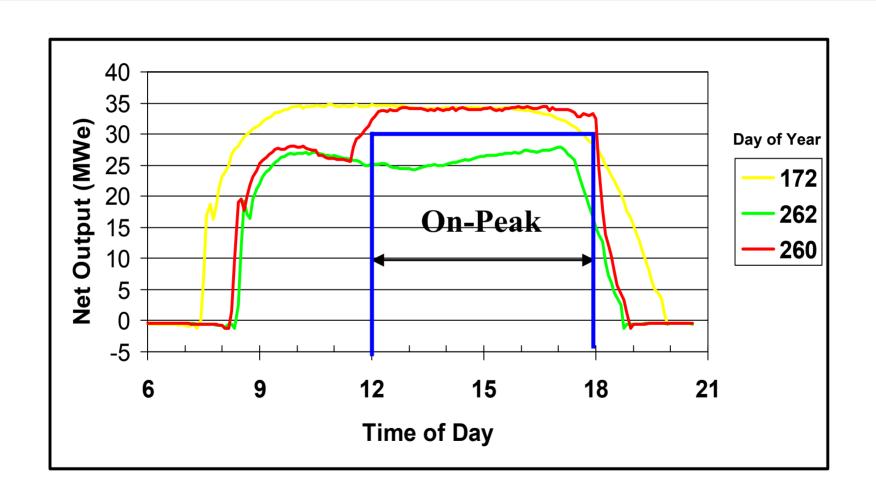


Southern California Edison Time Of Use Periods



Solar/Hybrid Plant

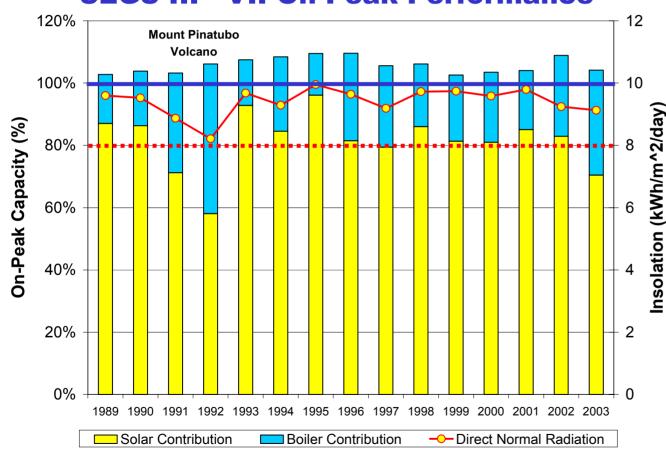
30 MW SEGS Plant Output





Do Solar Plants Deserve Full Capacity Payment?





SCE Summer
On-Peak
Jun - Sep
Weekdays
12 noon - 6 pm

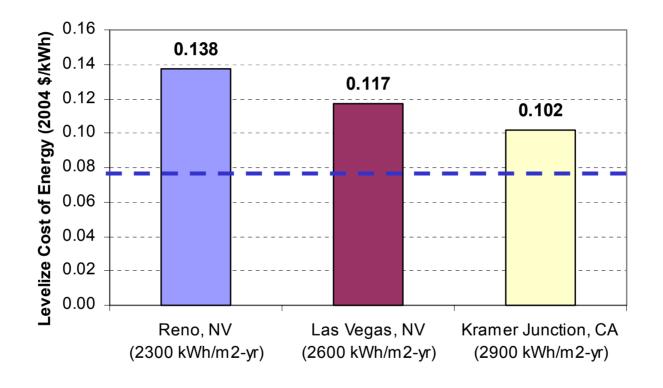
Firm Capacity
Requirement
Minimum of
80% capacity Factor
During On-Peak



Cost of Solar Electricity fuel cell from Parabolic Trough Plants



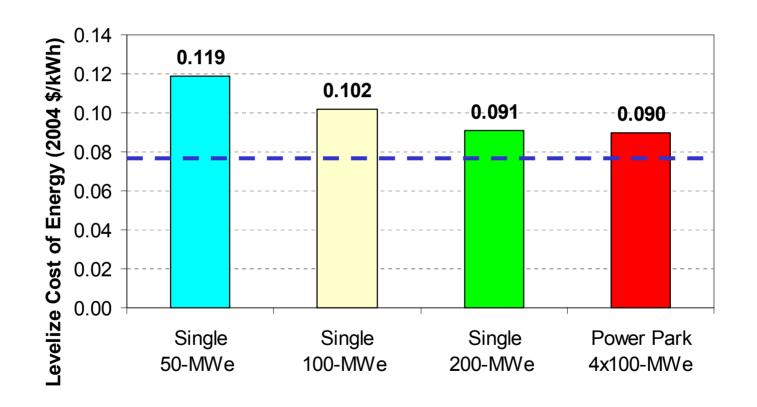
Cost of Electricity



Reference Trough Plant
100 MWe
Solar Only
Current Solar Technology

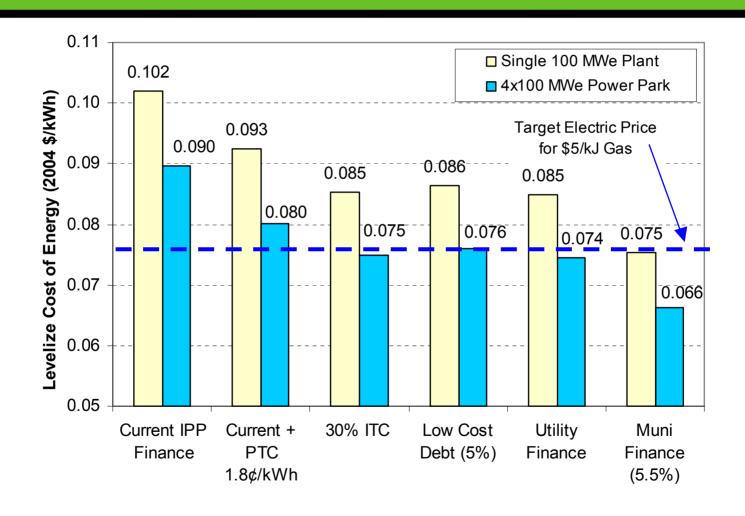


Cost of Trough Electricity as a Function of Plant Size





Influence of Financial Incentives on the Cost of Electricity





Market Conclusions

- Natural gas is the marginal fuel and defines the value of electricity in the Southwest
- Trough plants have demonstrated the ability of solar electricity to meet utility firm capacity requirements
- Trough technology is close to competitive with conventional power sources at today's natural gas prices
- Additional financial incentives, access to lower cost financing, or renewable market portfolio standards are needed to accelerate development of trough power in the Southwest.